

Annexure B

**PRE-QUALIFYING REQUIREMENTS- TECHNICAL**

<b>JOB</b>	<b>DESIGN, ENGINEERING, MANUFACTURING, SUPPLY, SUPERVISION OF ERECTION &amp; COMMISSIONING OF AIR CONDITIONING SYSTEM FOR 400 MW MARIB PHASE-II GTPP YEMEN.</b>
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- A) Air Conditioning plant should have been successfully in use for at least two years in thermal power station unit or in a similar industry/application.
- B) Performance Certificate (along with copy of relevant order copy) from the end-user for at least two successfully executed contracts.

OR

The Supplier have been awarded repeat contracts by at least two customer for Air Conditioning System for similar industry / application after 2 years of commissioning of previous order.

- C) Design, engineering, manufacturing, supply, supervision of erection and commissioning of Air conditioning system with minimum installed capacity of 100TR
- D) Supplier should be an engineering organization / manufacturer for Air conditioning system dealing with the package on regular basis.

In case the bidder is not manufacturer of proven equipment as above but has a collaboration/ joint venture or valid licensing agreement for Design, Engineering, Manufacturing, Supply of such equipments in India/ abroad with manufacturers who meet the requirements as above for respective equipments/ system is also acceptable.

- E) Supplier to submit the following major documents:
- Supplier registration form duly filled in, (to be downloaded from [www.bhelpem.com](http://www.bhelpem.com) separate forms for Indian and Foreign suppliers), supported by credentials / documents mentioned therein.
  - Registration Certificate from the registrar of companies/ partnership deed / Proprietorship documents etc as applicable.
  - Experience details for last 10 recently executed contracts/ evidence of continuity of business. Please use the format given in Annexure - I.
  - Indian suppliers need to submit the audited balance sheet for last 4 years to establish financial soundness commensurate with value of the package.
  - Foreign supplier need to submit a report from a reputed third party business rating agency like Dun & Bradstreet, Creditreform etc.
  - Agency agreement needs to be submitted by foreign supplier in case of associating with Indian entity. (Refer Guidelines regarding dealing with Indian Agents of foreign suppliers- OEMs on website).
- F) Mere submission of above documents does not entitle suppliers for enlistment or issue of tenders. It shall be subject to BHEL scrutiny of documents and / or physical survey and on merit, enlistment / issue of tenders shall be considered.
- G) Supplier to also apprise themselves with General Conditions of Contract available at above website for future business.

Anshul  
29/11/13

Anshul  
02-12-2013

Q. Khosla  
05/12/2013

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- H) The bidders, who are already registered with BHEL-PEM for Air Conditioning System, need not to submit above details and shall be considered as qualified for Air Conditioning System.

**ANNEXURE-I**

**EXPERIENCE DETAIL FORMAT**

S.NO.	DESCRIPTION OF PROJECT	BRIEF SCOPE OF WORK	P.O. REF. NO. & DATE	DATE OF COMPLETION AS PER P.O.	PERFORMANCE CERTIFICATE ENCLOSED (Y/N)	REMARKS
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✓ *Amruth*  
29/11/13

*Amruth*  
02-12-2013

*Amruth*  
2<sup>nd</sup> dec 2013

*Amruth*  
05/12/2013

*Amruth*  
13/12/13